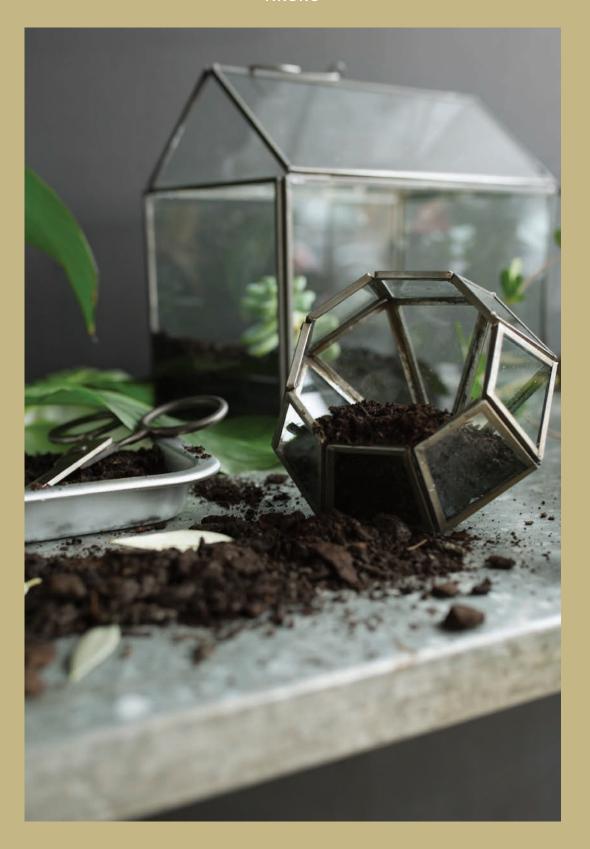
NKUKU



AUTUMN – WINTER 2017

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T E L E G R A M — C O

Telegram Co. is the exclusive distributor for Nkuku in Australia and New Zealand

PARTNERING WITH BRANDS, PARTNERING WITH RETAILERS

Telegram Co. is a new breed of distributor. We don't just sell the world's best brands for you, work and home — we seek out strong brands from around the world that share great stories and a strong heritage.

Telegram Co. then partner with our retailers and these brands to ensure their best chance of success in Australia and New Zealand.

As a retailer, you have access to our dedicated, specialist team and a sophisticated online ordering system that provides inspiring imagery, detailed content, specific pricing and live inventory levels.

EXPERIENCE

For nine years, with over twenty-five brands, we've honed our approach and proven our approach.

VISION

We think long-term with our brands and our retailers, with a clear vision of where it will sit in the market and amongst our other brands.

TAILORED APPROACH

We develop a plan unique to both retailers and brands.

TERRITORY PROTECTION

We ensure a substantial presence and growth through partnering only with selected retailers in an area to sell a brand.

DEDICATED TEAMS

We offer more than a well-run warehouse. Telegram Co. has dedicated teams in buying, marketing, sales, visual merchandising, customer service and finance.

SALES SUCCESS

Our long-term approach with brands and retailers is successful. Since launching in 2008 we've grown every year and have a multi-million dollar turnover. So we'll be here with you for many years to come.

SMART INVENTORY

Telegram Co. hold significant stock levels for our brands, ensuring fast customer order turn-around.





ETHICAL, UNIQUE AND HAND-CRAFTED HOMEWARES

During year-long travels throughout Africa and India, Alistair and Alexandra Cooke found themselves inspired to share the skills and craftsmanship of the many artisans they met to the wider world. So they created Nkuku, a brand that has been built on the principles of Fair Trade and sustainable methods of production and offers a large range of handmade goods for the home that are beautiful, warm and elegant. They work with specialist artisans from around the world, keep their skills alive and support communities in developing nations.

The range includes special glass boxes and frames, lanterns and planters, jugs and glasses.

From the very beginning the Nkuku team recognised the part they could play in bringing economic and creative opportunity to their suppliers, most of whom faced challenging living standards and trading conditions.

Many of the techniques employed by Nkuku's manufacturers have sustained their families for generations, resulting in refined products of exceptional quality.



NKUKU Candles, Lights & Lanterns



NK-NL0401 GEOMETRIC GLASS LANTERN Antique Brass, Small 41cm x 20cm x 20cm



NK-ML340 I HANGING GLASS LANTERN Antique Brass, Large 25cm (Dia) x 35cm (H)



NK-ML3402 HANGING GLASS LANTERN Antique Brass, Medium 20cm (Dia) x 26cm (H)

TELEGRAM CO.



NK-BL3101 GLASS LANTERN Antique Copper, Large 11cm (Dia) x 15cm (H)



NK-BL3102 GLASS LANTERN Anitque Copper, Medium 8cm (Dia) x 10cm (H)



NK-BL3103 GLASS LANTERN Anitque Copper, Small 5.5cm (Dia) x 5cm (H)



NK-AL0501 GLASS LANTERN WITH HANDLE Antique Zinc 7.5cm (Dia) x 10.5cm (H)



NK-BL0101

GLASS LANTERN BOX

Antique Brass, Extra Large

21cm × 21cm × 27cm



NK-BL0102

GLASS LANTERN BOX
Antique Brass, Large

18.5cm 18.5cm x 21cm



NK-BL0103

GLASS LANTERN BOX

Antique Brass, Medium

16cm x 16cm x 16cm



NK-BL0104

GLASS LANTERN BOX

Antique Brass, Small

Ilcm x Ilcm x Ilcm



NK-BB0802

GLASS TEALIGHT BOX

Antique Brass, Small

36cm x 10.5cm x 7cm

NKUKU Candles, Lights & Lanterns



NK-KT0102 HANGING COLOURED GLASS TEA LIGHT Recycled Glass, Green 7cm (Dia) x 8.5cm (H)



NK-KT0103

HANGING COLOURED
GLASS TEA LIGHT
Recycled Glass, Purple
7cm (Dia) x 8.5cm (H)



NK-KT0104
HANGING COLOURED
GLASS TEA LIGHT
Recycled Glass, Smoke
7cm (Dia) x 8.5cm (H)



NK-MO2290 GLASS LANTERN MOON LIGHT Recycled Glass, Large I I cm (Dia) x 19cm (H)



NK-MO2292
GLASS LANTERN
MOON LIGHT
Recycled Glass, Small
7.5cm (Dia) x 12cm (H)



NK-AL0101 HANGING GLASS JAR LANTERN Recycled Glass, Curved 7cm (Dia) x 8cm (H)



NK-HJ2842 HANGING GLASS JAR LANTERN Recycled Glass, Large 7cm (Dia) x 11cm (H)



NK-IT0101 HANGING GLASS TEA LIGHT Recycled Glass, Jam Jar 5.5cm (Dia) x 11cm (H)



NKUKU Home Décor



NK-MH3101 GLASS GREEN HOUSE Antique Zinc, Square 21cm x 23cm x 16cm



NK-AP3801 HANGING GLASS PLANTER Antique Zinc, Small 22cm x 13.5cm x 13.5cm



NK-AP3901 GLASS PLANTER Antique Zinc, Pointed 8.5cm x 15cm x 15cm



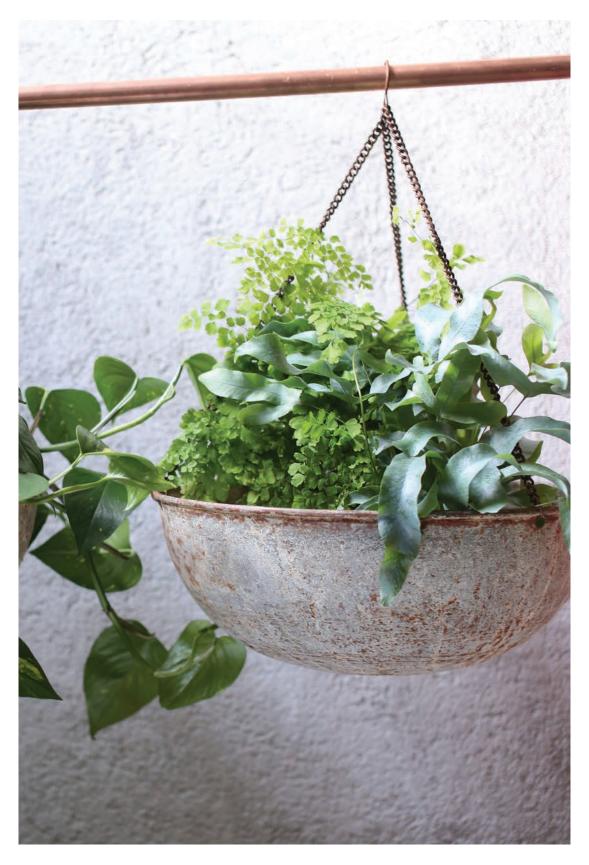
NK-AP400 I GLASS PLANTER Antique Zinc, Square 13cm (Dia) x 10.5cm



NK-MP4002 HANGING TEARDROP PLANTER Antique Zinc, Large 26cm (Dia) x 33cm



NK-MP400 I HANGING TEARDROP PLANTER Antique Zinc, Small 20cm (Dia) x 25.5cm



NKUKU Home Décor



NEW NK-AP5401

HANGING PLANTER
Antique Zinc, Round,
Small

32cm (Dia) x 46cm



NEW NK-AP5402

HANGING PLANTER
Antique Zinc, Round,
Large

39.5cm (Dia) x 51cm



NEW NK-AP5302

HANGING PLANTER
Antique Zinc, Tapered,
Large

27cm (Dia) x 60cm



NEW NK-AP5301

HANGING PLANTER

Antique Zinc, Tapered,

Small

20cm (Dia) x 43cm



NK-ID0603
DECORATIVE
GLASS DOME
Recycled Glass
& Mango Wood, Small
12cm (Dia) x 23cm



NK-ID0602
DECORATIVE
GLASS DOME
Recycled Glass
& Mango Wood, Medium
17cm (Dia) x 30cm



DECORATIVE GLASS DOME Recycled Glass & Mango Wood, Large 21.5cm (Dia) x 28cm

NK-ID0601

TELEGRAM CO.



PLANT POT
Antique Zinc, Small
19.5cm (Dia) x 18cm



NEW NK-AP5702
PLANT POT
Antique Zinc, Medium
23cm (Dia) x 22cm



PLANT POT
Antique Zinc, Large
27cm (Dia) x 19cm



NEW NK-AP5502
PLANT POT
Antique Zinc, Extra Large
32cm (Dia) x 21.5cm



NEW NK-MP3901 PLANT POT, SET OF 2 Galvanised Steel

Small: 12cm (Dia) x 12cm Large: 16.5cm x 14cm

NKUKU Home Décor



NK-HB0102 RECYCLED GLASS BOTTLE Green

10cm (Dia) x 20cm (H)



NK-HB0103 RECYCLED GLASS BOTTLE Green

7.5cm (Dia) x 22.5cm (H)



NK-AB3602 RECYCLED GLASS BOTTLE Green

6cm (Dia) x 24.5cm (H)



NK-OV0101 HANGING VASE Recycled Glass 8.5cm (Dia) x 13.5cm (H)



NK-AB3603 RECYCLED GLASS BOTTLE Green

5.5cm (Dia) x 25.5cm (H)



NK-HB0101 RECYCLED GLASS BOTTLE Green

7.5cm (Dia) x 25cm (H)



NK-AB3604 RECYCLED GLASS BOTTLE Green

6cm (Dia) x 26.5cm (H)



NK-AB3601 RECYCLED GLASS BOTTLE Green

6.5cm (Dia) x 23cm (H)



NKUKU Kitchen Supplies



NEW NK-MC0401

CERAMIC MUG

Off White

& Terracotta, Large

9cm (Dia) x 10cm (H)



NEW NK-MC0202
CERAMIC
COFFEE MUG
Off White & Terracotta
9.5cm (Dia) x 8cm (H)



CERAMIC
EXPRESSO MUG
Off White
& Terracotta, Large
8cm (Dia) x 7.5cm (H)



NEW NK-MC0101
CERAMIC BOWL
Off White
& Terracotta, Small
11.5cm (Dia) x 6.5cm (H)



NEW NK-MB4101 CERAMIC NIBBLE BOWL Off White & Terracotta 7.5cm (Dia) x 3.5cm (H)



CERAMIC
SLANTING JUG
Off White & Terracotta
9.5cm (Dia) x 11.5cm (H)



NEW NK-MC3201 CERAMIC TEAPOT Off White & Terracotta 25cm x 15.5cm x 16cm



CERAMIC
TEAPOT & CUP SET
Off White & Terracotta

12.5cm x 17.5cm x 11cm



JUG
Galvanised Steel
18cm (Dia) x 21cm



NKUKU Kitchen Supplies



NK-CB040 I CHOPPING BOARD Mango Wood, Square

45cm x 34.5cm x 2cm



NK-AB3094
CHOPPING BOARD
WITH LEATHER
STRAP
Mango Wood
24.5cm x 15.5cm







NK-PB3603 **PIZZA BOARD** Mango Wood, Small

34.5cm x 24cm x 2cm

NK-PB3602 **PIZZA BOARD** Mango Wood, Medium

43cm x 32cm x 2cm

NK-MP2950 PIZZA BOARD Mango Wood, Large 59cm x 46cm x 2cm



NK-LB2603 LONG CHOPPING BOARD Mango Wood, Large 75cm x 25cm x 1.5cm



NEW NK-LB2602 LONG CHOPPING BOARD Mango Wood, Medium 65cm x 20cm x 1.5cm



NKUKU Storage & Baskets



NK-IC283 I COIL BASKET Blue, Small 27cm (Dia) x 23cm



NK-IC2830 COIL BASKET Blue, Large 38cm (Dia) x 42cm



NK-IC3247 **COIL BASKET** Natural, Small 27cm (Dia) x 23cm



NK-IC3246 COIL BASKET Natural, Large 38cm (Dia) x 42cm

TELEGRAM CO.



NK-KB0302 GLASS BOX Antique Copper, Small 22.5cm x 17.5cm x 7cm



NK-KB0301 GLASS BOX Antique Copper, Large 25cm x 20.5cm x 10cm



NK-KB0401

GLASS DIVIDER BOX

Antique Copper

23cm x 8cm x 8cm



NK-BB0901 GLASS COLLECTIONS BOX Antique Brass 23.5cm x 23cm x 5cm



NK-KB0201 GLASS COLLECTIONS BOX Antique Copper 23.5cm x 23cm x 5cm



NK-BB3501 GLASS OPEN DIVIDER BOX Antique Brass

15.5cm x 15.5cm x 5cm



NK-KB0101 GLASS OPEN DIVIDER BOX Antique Copper

15.5cm x 15.5cm x 5cm



NK-OG3063 GLASS BOX Antique Zinc, Small I4cm x I4cm x 5.5cm

NKUKU Storage & Baskets



NK-ON3156 **GLASS RECTANGULAR BOX** Antique Zinc, Small 17cm x 22cm x 7cm



NK-ON3155 GLASS RECTANGULAR BOX Antique Zinc, Large 20cm x 25cm x 10cm



NK-BB0702 **GLASS STORAGE BOX** Antique Brass, Small 18cm x 18cm x 5.5cm



NK-BB0701 **GLASS STORAGE BOX** Antique Brass, Large 20cm x 20cm x 8cm



NK-BB0601 **GLASS STORAGE** DIVIDER BOX Antique Brass 28cm x 8cm x 8cm



NEW NK-MB3601 STORAGE BOX FOUR COMPARTMENTS Galvanised Steel

16.5 cm x 11cm x 12.5cm



NEW NK-MB3602 STORAGE BOX SIX COMPARTMENTS Galvanised Steel 27.5cm x 13.5cm x 19cm



NEW NK-MB3501 STORAGE BOXES SET OF 2 Galvanised Steel





NK-TK3101
TINY GLASS FRAME
- SET OF 4
Antique Zinc
5cm x 5cm



GLASS HANGING FRAME – PORTRAIT Antique Brass 8x10" (20.3cm x 25.4cm)

NK-KF0405



GLASS HANGING FRAME – PORTRAIT Antique Copper 8x10" (20.3cm x 25.4cm)

NK-KF1005



NK-KF0312 GLASS HANGING FRAME – PORTRAIT Antique Zinc 8x10" (20.3cm x 25.4cm)

TELEGRAM CO.



NK-DF0103 **GLASS FRAME** - PORTRAIT Antique Copper 4x6"

(10.2cm x 15.2cm)





NK-DF0102 **GLASS FRAME** - PORTRAIT Antique Copper 5x7" (12.7cm x 17.8cm)



NK-DF0101 **GLASS FRAME** - PORTRAIT Antique Copper 8x10" (20.3cm x 25.4cm)



NK-KF0402 **GLASS HANGING** FRAME - LANDSCAPE Antique Brass

4x6" (10.2cm x 15.2cm)



NK-KF1002 **GLASS HANGING** FRAME - LANDSCAPE Antique Copper

4x6" (10.2cm x 15.2cm)



NK-KF0315 **GLASS HANGING** FRAME - LANDSCAPE Antique Zinc

4x6" $(10.2cm \times 15.2cm)$



NK-KF0404 **GLASS HANGING**

FRAME - LANDSCAPE Antique Brass

> 5x7" (12.7cm x 17.8cm)



NK-KFI004

GLASS HANGING FRAME - LANDSCAPE

Antique Copper

5x7" $(12.7cm \times 17.8cm)$



NK-KF0313

GLASS HANGING FRAME - LANDSCAPE

Antique Zinc

5x7" (12.7cm x 17.8cm)

NKUKU Wall Décor



NK-KF0406
GLASS HANGING
FRAME – LANDSCAPE
Antique Brass

8x10" (20.3cm x 25.4cm)



NK-KF1006 GLASS HANGING FRAME – LANDSCAPE

Antique Copper 8x10" (20.3cm x 25.4cm)



NK-KF0311

GLASS HANGING FRAME – LANDSCAPE

Antique Zinc 8x10" (20.3cm x 25.4cm)



NK-KF0401 GLASS HANGING FRAME – PORTRAIT

Antique Brass 4x6" (10.2cm x 15.2cm)



NK-KF1001

GLASS HANGING FRAME – PORTRAIT

Antique Copper

4x6" (10.2cm x 15.2cm)



NK-KF0316

GLASS HANGING FRAME – PORTRAIT

Antique Zinc

4x6" (10.2cm x 15.2cm)



NK-KF0403

GLASS HANGING FRAME – PORTRAIT

Antique Brass

5x7" (12.7cm x 17.8cm)



NK-KF1003

GLASS HANGING FRAME – PORTRAIT

Antique Copper

5x7" (12.7cm x 17.8cm)



NK-KF0314

GLASS HANGING FRAME – PORTRAIT

Antique Zinc

5x7"

(12.7cm x 17.8cm)



NKUKU Furniture & Soft Home



NK-PS0511 FOLDING METAL STOOL Distressed Green 29cm x 29cm x 40cm (H)



NK-PS052 I METAL STOOL Distressed Green 27.5cm (Dia) x 51cm (H)



NK-LW2335 LAMBS WOOL THROW Grey 140cm x 200cm

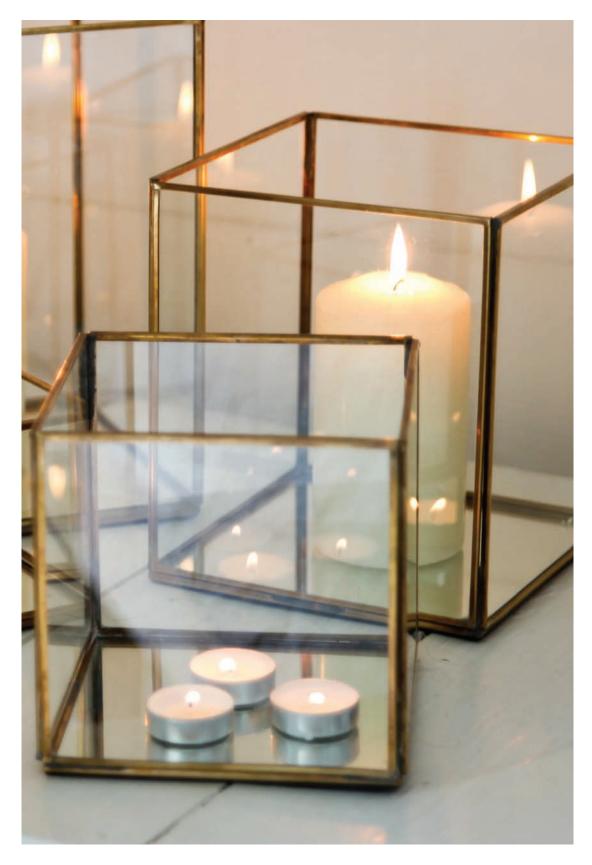


NK-LW2328

LAMBS WOOL THROW
Light Beige

140cm × 200cm





HOW TO ORDER WITH TELEGRAM CO.

We offer simple, online ordering.

You first need to be approved as a retailer. Submit an online application at *Telegramco.com*. You'll then be set up as a pre-paid customer, so you can order immediately. You can then apply for a 30 day account.

Once approved, you'll be sent a username and password to log into our online ordering system, which delivers a seamless online shopping experience.

Browse, select, pay — and we'll ship your order within a few days!

ORDERING NKUKU

MINIMUM OPENING ORDER AUSTRALIA: \$1000 (ex GST)

NZ:\$500 (ex GST)

Please note: To ensure the best representation of brands in store, and thus sales for a store, we have minimum opening orders and minimum ongoing orders. If you order to this minimum you can often maintain exclusive brand representation in your area.

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CONTACT

Stockists enquiries can be made anytime to your local territory manager:

SA/ACT/WA/QLD/Online NSW

Arcadia Scott Allan Burns arcadia@telegramco.com allan@telegramco.com

0458 040 120 0400 825 652

VIC/TAS NEW ZEALAND
Georgia Vallance Debbie Stevens

georgia@telegramco.com debbie@sourcehomeobject.com

0418 779 870 +64 9 376 0582

We also have a New Zealand showroom. Contact Customer Service to learn of any planned trade fair exhibits

GENERAL ENQUIRIES

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Please note:

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